



## FLEET PROGRAM

At CJ's Car Wash, our **Fleet Program** is designed for businesses that value a spotless fleet and streamlined management. Enjoy peace of mind with one consolidated business account that tracks all washes across your fleet and bills you once per month.

**How It Works – Wash More, Save More:** Each time a fleet vehicle visits our wash our system records the wash on your account. Your monthly invoice is generated based on the total number of washes, with discounts applied according to the tiered discount structure. We only allow vehicles up to 84 inches tall and 96 inches wide.

**Eligibility:** Minimum of **Six (6) vehicles** qualify for fleet pricing.

**Individual Vehicle Billing:** Each vehicle is charged per wash.

**Technology-Driven Convenience:** Our advanced License Plate Recognition (LPR) system automatically records each wash so there is no need for pre-loaded or auto-recharge cards. Simply provide your vehicle's license plate and description before its first wash.

### TIERED DISCOUNT STRUCTURE

Washes per Month	Discount
1-12 washes	10%
12-30 washes	15%
31-50 washes	20%
51 or more washes	25%

**Billing & Reporting:** Receive a monthly statement and detailed usage report showing the wash history for each vehicle. On the last day of each month, all washes are billed to the credit card you keep on file with us.

**Account Management:** Need to update vehicle or billing information? Simply call or stop by our wash so one of our managers can assist you with any changes.

### Additional Benefits:

- **Impeccable Clean:** Our state-of-the art wash, vacuums, and microfiber towels ensure every vehicle shines.
- **Enhanced Brand Image:** A spotless fleet reflects your company's attention to detail.
- **Employee Morale Boost:** Let your team focus on their work while we take care of the cleaning.
- **Cost-Effective Maintenance:** Enjoy competitive bulk pricing without compromising on quality.

### Frequently Asked Questions:

- **Is there a maximum number of vehicles?** No, you can enroll as many vehicles as you need.
- **How is my discount determined?** Your discount is based on the total number of washes completed during the month so once you reach a specific tier, the corresponding discount rate is applied to all washes for that month.
- **How does the system charge for each wash?** Our system reads your fleet's license plates, ensuring you're only charged for each wash.
- **Are there contracts or hidden fees?** There are no contracts, long-term commitments, or recurring charges
- **What payment method is used?** All washes are billed monthly to your credit card on the last day of each month, with detailed reports to simplify expense reconciliation.
- **Do my employees need to carry payment cards?** Once enrolled, your employees won't need cash, debit cards, or credit cards.

If you have any further questions with enrollment, please reach out to us. We're here to help!